FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT THEREON FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

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CELEBRATING 40 YEARS I 1980-2020



INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF DIRECTORS FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA Griffin, Georgia

We have audited the accompanying financial statements of the FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA as of December 31, 2020, and the results of its activities, changes in its net assets, functional expenses and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the FLINT RIVER COUNCIL, INC., #95 BOY SCOUTS OF AMERICA'S 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 23, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

> *RESJ, P.C.* RESJ, P.C. CERTIFIED PUBLIC ACCOUNTANTS

June 24, 2021 McDonough, Georgia

FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2020 AND 2019

				DECEMBER	R 31,	, 2020 AND 20	19									
ASSETS		OPERATI	NG F	UND		CAPITA	L FL	JND	ENDOWMENT FUND					TOTAL OF /		FUNDS
		2020		2019		2020		2019		2020		2019		2020		2019
CURRENT ASSETS																
Cash (Notes 1 and 2)	\$	295,036	\$	348,585	\$	31,684	\$	611,492	\$	-	\$	-	\$	326,720	\$	960,077
Restricted Cash (Note 1)		-		-		-		25,000		-		990,491		-		1,015,491
Unconditional Promises to Give (Notes 1 and 4)		30,253		68,222		-		-		-		-		30,253		68,222
Accounts Receivable (Notes 1 and 2)		43,812		47,335		-		1,633		-		5,332		43,812		54,300
Inventories (Note 1)		34,246		41,286		-		-		-		-		34,246		41,286
Interfund Loans (Note 1)		-		-		-		(582,325)		-		582,325		-		-
Prepaid Expenses		23,125		12,318		-		-		-		-		23,125		12,318
TOTAL CURRENT ASSETS		426,472		517,746		31,684		55,800		-		1,578,148		458,156		2,151,694
PROPERTY AND EQUIPMENT																
at Cost, Net of Accumulated Depreciation																
Thereon of \$5,689,511 in 2020 and																
\$5,342,058 in 2019 (Notes 1 and 7)		-		-		5,713,664		6,089,706		-		-		5,713,664		6,089,706
••••••••••••••••••••••••••••••••••••••						-,,		-,,						-,,		-,,
UNCONDITIONAL PROMISES TO GIVE (Notes 1 and 4)		-		-		414,000		414,000		-		-		414,000		414,000
INVESTMENTS (Notes 1, 5, 6 and 9)		-		-		-		-		1,893,861		67,882		1,893,861		67,882
TOTAL ASSETS	\$	426,472	\$	517,746	\$	6,159,348	\$	6,559,506	\$	1,893,861	\$	1,646,030	\$	8,479,681	\$	8,723,282
LIABILITIES AND NET ASSETS																
CURRENT LIABILITIES																
Accounts Payable (Note 17)	\$	24,757	\$	29,489	\$	10,900	\$	-	\$	-	\$	-	\$	35,657	\$	29,489
Accrued Liabilities	•	83	Ŧ	4,033	•	-	Ŧ	-	Ŧ	-	•	-	Ŧ	83	Ŧ	4,033
Custodian Accounts		42,361		39,130		-		-		-		-		42,361		39,130
Deferred Revenue (Note 1)		7,775		33,030		-		-		-		-		7,775		33,030
TOTAL CURRENT LIABILITIES		74,976		105,682		10,900		-		-		-		85,876		105,682
COMMITMENTS (Notes 8 and 11)		-		-		-		-		-		-		-		-
NET ASSETS		004.044		047.044		0.444.00-		0.007.000		500 005		500.005		0.050.000		7 000 005
Without Donor Restrictions (Note 1)		261,211		247,314		6,114,687		6,397,026		582,325		582,325		6,958,223		7,226,665
With Donor Restrictions (Notes 1, 5, 6, 9 and 15)		90,285		164,750		33,761		162,480		1,311,536		1,063,705		1,435,582		1,390,935
TOTAL NET ASSETS		351,496		412,064		6,148,448		6,559,506		1,893,861		1,646,030		8,393,805		8,617,600
TOTAL LIABILITIES AND NET ASSETS	\$	426,472	\$	517,746	\$	6,159,348	\$	6,559,506	\$	1,893,861	\$	1,646,030	\$	8,479,681	\$	8,723,282

FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2020 WITH COMPARATIVE TOTALS FOR 2019

CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	OPERATI FUND 2020		с 	APITAL FUND 2020	ENI	OOWMENT FUND 2020	 TOTAL FUNDS 2020		TOTAL FUNDS 2019
SUPPORT AND REVENUE (Note 1)									
Direct Support:									
Direct Contributions - Friends of Scouting	\$ 362	,726	\$	-	\$	-	\$ 362,726	\$	596,372
Other Direct Support	107	,693		9,040		-	116,733		151,706
Special Fundraising Events, Net of Costs of Goods Sold of									
\$15,547 in 2020 and \$32,915 in 2019	82	,942		-		-	 82,942		83,337
Total Direct Support	553	,361		9,040		-	 562,401		831,415
Indirect Support:									
Government Grant - Paycheck Protection Program Loan									
Forgiveness (Notes 1 and 18)	177	,600		-		-	177,600		-
Indirect Contributions - United Way	47	,167		-		-	47,167		47,890
Other Indirect Contributions	2	,330		-		-	 2,330		2,917
Total Indirect Support	227	,097		-		-	 227,097		50,807
Revenue (Note 1):									
Camping Fees	84	,905		-		-	84,905		390,123
Activities Fees	33	,793		-		-	33,793		170,350
Other Income	96	,710		-		-	96,710		138,896
Camp Card Sales, Net of Cost of Goods Sold of \$9,762 in 2020 and \$15,278 in 2019, and Net of Commission Expense of									
\$88,425 in 2020 and \$135,690 in 2019 (Note 12)	78	,818,		-		-	78,818		120,719
Popcorn Sales, Net of Cost of Goods Sold of \$16,068 in 2020 and							·		·
\$77,808 in 2019, and Net of Commission Expense of \$13,683									
in 2020 and \$95,858 in 2019 (Note 12)	16	,016		-		-	16,016		75,859
Net Investment Income (Notes 1, 5 and 9)	49	,442		-		-	 49,442		186,267
Total Revenue	359	,684		-		-	 359,684		1,082,214
Net Assets Released from Restrictions (Note 16):									
Satisfaction of Program Restrictions		-		145,409		12,291	157,700		24,150
Expiration of Time Restrictions	76	,290				-	 76,290		14,145
Total Net Assets Released from Restrictions	76	,290		145,409		12,291	 233,990		38,295
TOTAL SUPPORT AND REVENUE	\$ 1,216	432	\$	154,449	\$	12,291	\$ 1,383,172	\$	2,002,731

FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2020 WITH COMPARATIVE TOTALS FOR 2019

	OP	ERATING FUND 2020		CAPITAL FUND 2020	EN	DOWMENT FUND 2020		TOTAL FUNDS 2020		TOTAL FUNDS 2019
PROGRAM AND SUPPORT EXPENSES Program Services	\$	889,409	\$	276,210	\$	6,198	\$	1,171,817	\$	1,644,486
Management and General	Ŧ	170,101	Ť	54,687	•	1,227	•	226,015	•	289,232
Fundraising		120,105		38,614		4,866		163,585		427,848
Total Program and Support Functional Expenses		1,179,615		369,511		12,291		1,561,417		2,361,566
Loss on Disposal of Assets		-		67,277		-		67,277		-
Charter and National Service Fee		22,920		-		-		22,920		23,732
TOTAL EXPENSES AND LOSSES		1,202,535		436,788		12,291		1,651,614		2,385,298
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS		13,897		(282,339)		-		(268,442)		(382,567)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS										
SUPPORT AND REVENUE (Note 1) Direct Support:										
Contributions		1,825		-		2,168		3,993		57,553
Other Direct Support		-		16,690		-		16,690		81,104
Total Direct Support		1,825		16,690		2,168		20,683		138,657
Net Investment Income (Notes 5 and 9)		-		-		257,954		257,954		137,884
Net Assets Released from Restrictions (Note 16)		(76,290)		(145,409)		(12,291)		(233,990)		(38,295)
INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS		(74,465)		(128,719)		247,831		44,647		238,246
INCREASE (DECREASE) IN NET ASSETS		(60,568)		(411,058)		247,831		(223,795)		(144,321)
NET ASSETS AT BEGINNING OF YEAR										
Without Donor Restrictions		247,314		6,397,026		582,325		7,226,665		7,609,232
With Donor Restrictions		164,750		162,480		1,063,705		1,390,935		1,152,689
TOTAL NET ASSETS AT BEGINNING OF YEAR		412,064		6,559,506		1,646,030		8,617,600		8,761,921
TRANSFERS (Note 3)		-		-		-		-		-
NET ASSETS AT END OF YEAR										
Without Donor Restrictions		261,211		6,114,687		582,325		6,958,223		7,226,665
With Donor Restrictions		90,285		33,761		1,311,536		1,435,582		1,390,935
TOTAL NET ASSETS AT END OF YEAR	\$	351,496	\$	6,148,448	\$	1,893,861	\$	8,393,805	\$	8,617,600

FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020 WITH COMPARATIVE TOTALS FOR 2019

PROGRAM SERVICES 2020 MANAGEMENT AND GENERAL 2020 FUND RAIS SUPPORT SERVICES 2020 TOTAL EXPENSES DIRECT EXPENSES Program Services \$ 30,283 \$ - \$ - \$ - \$ 30,283 \$ 183,671 INDIRECT EXPENSES Salaries 458,745 90,828 64,132 154,960 613,705 743,455 Employee Benefits 111,907 22,157 15,643 37,800 148,970 149,910 Payroll Taxes 11,863 2,349 1,659 4,008 15,871 56,843 Worker's Comp. and Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,777 13,895 9,811 23,706 93,883 102,167 Travel 39,287 7,778 5,492 13,270 52,557 93,381 Repairs and Maintenance 27,798 5,504 3,868 9,309 37,188 68,933 Professional Fees 12,945					SUPPORT	SERV	ICES		TOTAL				
DIRECT EXPENSES Program Services \$ 30,283 \$ - \$			SERVICES		D GENERAL	F	RAISING	-	RVICES			XPE	
Program Services \$ 30,283 \$ - \$			2020		2020		2020		2020		2020		2019
INDIRECT EXPENSES Salaries 458,745 90,828 64,132 154,960 613,705 743,455 Employee Benefits 111,907 22,157 15,643 37,800 149,707 149,910 Payroll Taxes 11,863 2,349 1,659 4,008 15,871 56,843 Worker's Comp. and Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 88,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,866 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,491 4,470 6,564 43,704		•	00.000	•		^		^		~		^	400.074
Salaries 458,745 90,828 64,132 154,960 613,705 743,455 Employee Benefits 111,907 22,157 15,643 37,800 149,707 149,910 Payroll Taxes 11,863 2,349 1,659 4,008 15,871 56,843 Worker's Comp. and 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 88,028 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,866 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,393 34,114 Miscellaneous 18,513	Program Services	\$	30,283	\$	-	\$	-	\$	-	\$	30,283	\$	183,671
Employee Benefits 111,907 22,157 15,643 37,800 149,707 149,910 Payroll Taxes 11,863 2,349 1,659 4,008 15,871 56,843 Worker's Comp. and Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712	INDIRECT EXPENSES												
Payrol Taxes 11,863 2,349 1,659 4,008 15,871 56,843 Worker's Comp. and Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,002 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Computer 6,279 <td< td=""><td>Salaries</td><td></td><td>458,745</td><td></td><td>90,828</td><td></td><td>64,132</td><td></td><td>154,960</td><td></td><td>613,705</td><td></td><td>743,455</td></td<>	Salaries		458,745		90,828		64,132		154,960		613,705		743,455
Worker's Comp. and Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 33,31 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243	Employee Benefits		111,907		22,157		15,643		37,800		149,707		149,910
Fidelity Insurance 5,130 1,016 717 1,733 6,863 8,639 TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,866 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915	Payroll Taxes		11,863		2,349		1,659		4,008		15,871		56,843
TOTAL SALARIES AND RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878	Worker's Comp. and												
RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,740 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878 2,121<	Fidelity Insurance		5,130		1,016		717		1,733		6,863		8,639
RELATED EXPENSES 587,645 116,350 82,151 198,501 786,146 958,847 Insurance 70,177 13,895 9,811 23,706 93,883 102,167 Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,740 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878 2,121<	TOTAL SALARIES AND												
Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878 2,121 8,400 8,400 Special Assistance for Underserved Youth 6,056 1,199 847 2,046 8,102 28,746 Membership Dues 3,522 697 49			587,645		116,350		82,151		198,501		786,146		958,847
Utilities 43,954 8,703 6,145 14,848 58,802 84,739 Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 68,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878 2,121 8,400 8,400 Special Assistance for Underserved Youth 6,056 1,199 847 2,046 8,102 28,746 Membership Dues 3,522 697 49	Insurance		70.177		13.895		9.811		23.706		93.883		102.167
Travel 39,287 7,778 5,492 13,270 52,557 93,361 Repairs and Maintenance 27,798 5,504 3,886 9,390 37,188 66,923 Professional Fees 24,965 4,943 3,490 8,433 33,398 34,114 Miscellaneous 18,513 3,665 2,588 6,253 24,766 47,029 Telephone 12,712 2,517 1,777 4,294 17,006 20,274 Equipment Lease 11,709 2,318 1,637 3,955 15,664 43,704 Office Supplies 9,669 1,915 1,352 3,267 12,936 65,581 Computer 6,279 1,243 878 2,121 8,400 8,400 Special Assistance for Underserved Youth 6,056 1,199 847 2,046 8,102 28,746 Membership Dues 3,522 697 492 1,189 4,711 6,425 Bad Debt Expense (Notes 1 and 4) - -					,		,		,		,		•
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Depreciation (Notes 1 and 7) 274,450 54,339 38,368 92,707 367,157 369,673 TOTAL FUNCTIONAL			-		-		-		-		-	_	
TOTAL FUNCTIONAL	TOTAL INDIRECT EXPENSES		867,084		171,676		125,217		296,893		1,163,977		1,808,222
	Depreciation (Notes 1 and 7)		274,450		54,339		38,368		92,707		367,157		369,673
	TOTAL FUNCTIONAL												
	EXPENSES	\$	1,171,817	\$	226,015	\$	163,585	\$	389,600	\$	1,561,417	\$	2,361,566

FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020 WITH COMPARATIVE TOTALS FOR 2019 INCREASE IN CASH

	OPERATING FUND 2020		C	APITAL FUND 2020	EN	DOWMENT FUND 2020	 TOTAL FUNDS 2020	 TOTAL FUNDS 2019
CASH FLOWS FROM OPERATING ACTIVITIES								
Increase (Decrease) in Net Assets	\$	(60,568)	\$	(411,058)	\$	247,831	\$ (223,795)	\$ (144,321)
Adjustments to Reconcile Cash								
Depreciation		-		367,157		-	367,157	369,673
(Gain) Loss on Disposal of Assets		-		67,277		-	67,277	(139,275)
Realized/Unrealized (Gain) on Investments		-		-		(257,955)	(257,955)	(137,883)
Noncash Contributions Received		-		(5,000)		-	(5,000)	(41,525)
Paycheck Protection Program Loan Forgiveness		(177,600)		-		-	(177,600)	-
(Increase) Decrease in:								
Accounts Receivable		3,523		1,633		5,332	10,488	9,274
Unconditional Promises to Give		37,969		-		-	37,969	187,925
Inventory		7,040		-		-	7,040	(815)
Prepaid Expenses		(10,807)		-		-	(10,807)	(7,585)
Increase (Decrease) in:		(10,001)					(10,001)	(1,000)
Accounts Payable		(4,732)		10,900		-	6,168	8,559
Accrued Liabilities		(3,950)		-		_	(3,950)	358
Custodian Accounts		3,231		_		_	3,231	(8,066)
Deferred Revenue		(25,255)		_		_	(25,255)	10,478
Deletted Neveride		(23,233)					 (23,233)	 10,470
NET CASH PROVIDED BY (USED IN)								
OPERATING ACTIVITIES		(231,149)		30,909		(4,792)	(205,032)	106.797
of Engline Activities		(201,140)		00,000		(4,102)	 (200,002)	 100,101
CASH FLOWS FROM INVESTING ACTIVITIES								
Purchases of Property and Equipment		_		(54,642)		_	(54,642)	(25,330)
Proceeds from Sale of Property and Equipment		_		1,250		_	1,250	652,325
Interfund Loan		_		(582,325)		582,325	1,200	
Proceeds from Paycheck Protection Program Loan		- 177,600		(302,323) -		502,525	- 177,600	-
Purchases of Investments		177,000		-		- (1,948,295)		-
Proceeds from Sale of Investments		-		-			(1,948,295)	-
Proceeds from Sale of investments				-		378,103	 378,103	 993,481
NET CASH PROVIDED BY (USED IN)								
INVESTING ACTIVITIES		177,600		(635,717)		(987,867)	(1,445,984)	1,620,476
		,		(000,117)		(001,001)	 (1,110,0001)	 .,
CASH FLOWS FROM FINANCING ACTIVITIES								
Principal Payments on Line of Credit		_		_		_	-	(70,000)
Restricted Contributions Received		_		_		2,168	2,168	3,000
Restricted Contributions Received						2,100	 2,100	 3,000
NET CASH PROVIDED BY (USED IN)								
FINANCING ACTIVITIES		_		_		2,168	2,168	(67,000)
		-		-		2,100	 2,100	 (00,000)
NET INCREASE (DECREASE) IN CASH		(53,549)		(604,808)		(990,491)	(1,648,848)	1,660,273
CASH AT BEGINNING OF YEAR		348,585		636,492		990,491	 1,975,568	 315,295
CASH AT END OF YEAR	\$	295,036	\$	31,684	\$	-	\$ 326,720	\$ 1,975,568

Noncash Transactions: For the years ended December 31, 2020 and 2019, the Council received donated vehicles and equipment totaling \$5,000 and \$41,525, respectively.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization – The FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA (the Council) operates from a council service center in Griffin, Georgia, and serves the counties of Henry, Butts, Coweta, Fayette, Spalding, Lamar, Pike and Upson. The Council currently owns and operates one camping and training facility: the Gerald I. Lawhorn Scouting Base, located in Molena, Georgia. Previously, the Council also owned the Bel-Tel wilderness facility which was sold in December 2019. The FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA is an independent not for profit organization devoted to promoting, within the territory covered by the charter from time to time granted it by the Boy Scouts of America and in accordance with the Congressional Charter, Bylaws, and Rules and Regulations of the Boy Scouts of America, the Scouting program of promoting the ability of boys and young men and women to do things for themselves and others, training them in Scoutcraft, and teaching them patriotism, courage, self-reliance, and kindred virtues, using the methods which are now in common use by the Boy Scouts of America. In addition to support for organizational and programmatic scouting activities, the National Council of the Boy Scouts of America (the "National Council") provides components of the Council's employee benefit plans (see Note 10) and liability insurance programs (see Note 10) as well as components of the Council's technology, software and other items. The Council delivered the Scouting program to 5,544 and 7,692 youth members in 2020 and 2019, respectively. The Council's Web site address is www.flintrivercouncil.org. Scouting programs include the following:

<u>Lion Scouts</u> – A fun introduction to the Scouting program for kindergarten-age youth eager to get going! Lions do adventures with their adult partners and other Lions every month. This program introduces youth and their families to Scouting and the outdoors as it builds a foundation of character. A Lion den is part of the Cub Scout pack.

<u>Tiger Scouts</u> – One-year, family-oriented program for a group of teams, each consisting of a first-grade (or 7-year-old) boy or girl and an adult partner (usually a parent). A Tiger den is part of the Cub Scout pack.

<u>Cub Scouting</u> – Family-centered and community-centered approach to learning citizenship, compassion, and courage through service projects, ceremonies, games, and other activities promoting character development and physical fitness.

<u>Scouts BSA</u> – Scouts BSA is a year-round program for youth 11-17 years old that provides fun, adventure, learning, challenge, and responsibility to help them become the best version of themselves.

<u>Venturing</u> – Provides experiences to help young men and women, ages 14 (or 13 with completion of the eighth grade) through 20, become mature, responsible, caring adults. Young people learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scout camping properties, a recognition program, and Youth Protection training.

<u>Learning for Life</u> – Program that enables young people to become responsible individuals by teaching positive character traits, career development, leadership, and life skills so they can make ethical choices and achieve their full potential.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Families can choose to sign up their sons and daughters who are ages 5-10 for Cub Scouts. Chartered organizations may choose to establish a new girl pack, establish a pack that consists of girl dens and boy dens or remain an all-boy pack. Cub Scout dens will be single gender — all boys or all girls. Using the same curriculum as the (now) former Boy Scouting program, Scouts BSA launched in February 2019, enabling all eligible youth ages 11-17, to earn the Eagle Scout rank. Scouts BSA will be single gender – all-girl troops or all-boy troops. This unique approach allows the Council to maintain the integrity of the single-gender model while also meeting the needs of today's families.

<u>Mission Statement</u> – The Boy Scouts of America's mission is to prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

The Council's mission is to provide a quality, dynamic program of learning and adventure that builds well-rounded young people. The Council's goal is to instill in young people the principles of integrity, character, responsibility and leadership, preparing them to make ethical and moral choices over their lifetimes.

<u>Fund Accounting</u> – To ensure observance of limitations and restrictions placed on the use of available resources, the accounts of the Council are maintained in accordance with the principles of fund accounting. Under such principles, resources for various purposes are classified for accounting and reporting purposes into funds that are in accordance with specified activities or objectives. The accounts of the Council are maintained in three self-balancing fund groups according to their nature and purposes as follows:

<u>General Operating Fund</u> – The general operating fund is used to account for the Council's operating activities.

<u>Capital Fund</u> – The capital fund is used to account for property, buildings, equipment, and legally restricted cash that is to be expended for property, buildings, and equipment and related debt payments. Also, included in this fund are investments either restricted or designated for capital repair and improvements where the income is either designated or restricted for those particular items. Revenues and expenses related to the capital fundraising campaign are also included in this fund.

<u>Endowment Fund</u> – The endowment fund is normally used to account for amounts of gifts and bequests accepted with legal restrictions based on donor stipulation that the principal be maintained intact in perpetuity, until the occurrence of a specified event or for a specified period, and that only income from the investment thereof be expended either for general purposes or for purposes specified by the donor. Investment funds with and without donor restrictions are also included in the endowment fund. Certain donor-restricted net assets have been restricted by donors to be maintained by the Council in perpetuity.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Presentation – The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, Not-for-Profit Entities, Presentation of Financial Statements. During 2018, the Council adopted the provisions of Accounting Standards Update (ASU) 2016-14: Not-for-Profit-Entities (Topic 958) Presentation of Financial Statements of Not-for-Profit Entities, which improves the current net asset classification and the related information presented in the financial statements and notes about the Council's liquidity, financial performance, and cash flows.

The financial statements of the Council have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). Accordingly, the accounts of the Council are reported in the following net asset classifications:

<u>Net Assets without Donor Restrictions</u> – Net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the Council. These net assets may be used at the discretion of Council management and the board of directors.

<u>Net Assets with Donor Restrictions</u> – Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Council or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and changes in net assets. Restricted support whose restrictions are met within the same year as received are reported as unrestricted revenue.

<u>Prior Year Summarized Comparative Information</u> – The financial statements and certain notes include certain prior year summarized comparative information in total, but not by fund balance. Such information does not always include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). Accordingly, such information should be read in conjunction with the Council's financial statements as of and for the year ended December 31, 2019, from which the summarized comparative information was derived.

<u>Use of Estimates</u> – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting year. Actual results could differ from those estimates.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Cash and Cash Equivalents</u> – For purposes of the statements of cash flows, the Council considers all unrestricted highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents.

Cash in the General Fund may be used for any purpose as directed by the board of directors. Cash in the Capital Fund may be used for capital purposes as directed by the board or directors. In 1984, an endowment fund was created. The interest from this fund may be used in operations, but the corpus is restricted to the direction of the Council's Executive Board.

<u>Restricted Cash</u> – At December 31, 2019, restricted cash consists of cash received from donor contributions restricted for capital projects and amount subject to the Endowment spending policy and appropriation.

<u>Concentration of Credit Risk</u> – The Council maintains its cash and cash equivalents in financial institution accounts, which may, at times, exceed the federally insured limit of \$250,000 set by the Federal Deposit Insurance Corporation. The Council has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash held in such institutions.

<u>Accounts Receivable</u> – Accounts receivable are recorded primarily for product sales and are reported at net realizable value if the amounts are due within one year. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from experience. No allowance for doubtful accounts was considered necessary as of December 31, 2020 and 2019.

<u>Interfund Loans</u> – The Council records interfund loans on a single line in the asset section of the statements of financial position and classifies them as current or longterm based on the intended repayment date of the loan. The total of all three interfund loan accounts must be zero in the *Totals* column of the statements of financial position.

<u>Inventories</u> – Inventories consists of scouting and other items available for resale and are stated at the lower of cost or net realizable value. Cost is determined using the average method. The Council has a Scout shop at the Trading Post located at the Scout camp in Molena, Georgia. The Council uses Vend software to account for its inventory.

<u>Property and Equipment</u> – Purchased property and equipment are stated at cost. Maintenance and repairs are charged to operations when incurred. Betterments and renewals of \$1,000 or more are capitalized. When property and equipment is sold or otherwise disposed of, the asset account and related accumulated depreciation account are relieved, and any gain or loss is included in the change in net assets. For the year ended December 31, 2019, the Council sold land and reported a gain on the sale totaling \$139,275 Depreciation is computed using the straight line method over the estimated useful lives ranging from 2 to 50 years. Depreciation expense totaled \$367,157 and \$369,673 for the years ended December 31, 2020 and 2019, respectively.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donations of property and equipment are recorded as contributions at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose based on its fair value. Assets donated with explicit restrictions regarding their use, absent donor stipulations regarding how long those donated assets must be maintained, are recorded as net assets with donor restrictions. The Council reports expirations of donor restrictions when the donated or acquired assets are placed into service as instructed by the donor. The Council reclassifies net assets with donor restrictions at that time.

<u>Construction in Progress</u> – Construction in progress is stated at cost and consists primarily of costs incurred in the construction of building improvements. No provision for depreciation is made on construction in progress until the assets are complete and placed into service.

<u>Long-lived Assets</u> – Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. No impairment charges were recorded during the years ended December 31, 2020 and 2019.

Investments – Investments with readily determinable fair values are measured at fair value in the statements of financial position. For the year ended December 31, 2019, the fair value of investments in the BSA Commingled Fund have been calculated using the net asset value (NAV) of the Council's ownership in the partners' capital. During 2020, the Council transferred its investment in the BSA Commingled Fund to investments in various stocks, bonds and mutual funds. Interest, dividends, realized and unrealized gains and losses on investments, net of fees, are recorded as investment return in the statements of activities and changes in net assets. Realized gains and losses, interest, and dividends on investments are recorded as net assets without donor restriction unless such amounts are restricted by the donor or by law. Investments received as gifts are recorded at the estimated fair value at the date of the gift. Investments are classified based on their original maturities. Investments.

<u>Deferred Revenue</u> – Revenues received for scouting events prior to the time actually earned are deferred and will be recognized as revenue in the following year. Advance deposits received for next year's activities are deferred and will be recognized as revenue in the following year.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Revenue Recognition</u> – The Council recognizes revenue as follows:

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition.

The Council records the following exchange transaction revenue in its statements of activities and changes in net assets for the years ending December 31, 2020 and 2019:

<u>Scout Trading Post sales</u> –The Council operates a Trading Post at its camp located in Molena, Georgia, which sells Scouting-related merchandise on a retail basis to customers. The performance obligation is the delivery of the goods to the customer. The transaction price is established by the Council based on retail prices suggested by the suppliers. As each item is individually priced, no allocation of the transaction price is necessary. The Council recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with a right of return. If probable customer returns exist at the end of an accounting period, the Council estimates and records in its financial statements a liability for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of December 31, 2020 and 2019.

Product sales –To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Trail's End Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout packs and troops earn a commission of 32% to 38% on each sale they make, which may be used to offset the price of the popcorn they purchase from the Council. The popcorn sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Trail's End website. The price the Scout unit pays for the popcorn is established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Trail's End website to track and manage unit accounts receivable. With popcorn sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its statements of activities and changes in net assets gross revenues from popcorn sales, cost of goods sold, and unit commissions (retained by or paid to the unit).

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Scout units have the right to return to the Council any unsold product, subject to a return-by date of November 20, 2020. As of December 31, 2020 and 2019, no probable popcorn returns existed. Accordingly, no liability for probable customer returns was considered necessary.

Camping and Activity revenue – The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals, lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees (shooting sports, for example), which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as liabilities (deferred revenue) and are only recognized in the statements of activities and changes in net assets after delivery of the program has occurred.

Special fundraising event revenue - The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the statements of activities and changes in net assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligation(s). Accordingly, the Council separately presents in its statements of activities and changes in net assets the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as liabilities (deferred revenue) and recognized as special event revenue after delivery of the event.

Other Revenue: Other revenue consists primarily of water royalties and commission revenue and is recognized on a monthly basis as earned. For the years ended December 31, 2020 and 2019 water royalties totaled \$82,024 and \$112,841, respectively and commission revenue totaled \$10,965 and \$23,807, respectively.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions Receivable – Unconditional promises to give (pledges) that are to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are initially recorded at the fair value of their estimated future cash flows as of the date of the promise to give through the use of a present value discount technique. In periods subsequent to initial recognition, unconditional promises to give are reported at the amount management expects to collect and are discounted over the collection period using the same discount rate as determined at the time of initial recognition. The discount rate determined at the initial recognition of the unconditional promise to give is based upon management's assessment of many factors, including when the receivable is expected to be collected, the creditworthiness of the other parties, the Council's past collection experience and its policies concerning the enforcement of promises to give, expectations about possible variations in the amount or timing, or both, of the cash flows, and other factors concerning the receivables collectability. Amortization of the discounts is included in support from contributions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. An allowance for uncollectible pledges is recorded when the Council determines, based on historical experience and collection efforts, that a contribution receivable (carried over from a prior year) is uncollectible. As of December 31, 2020 and 2019, contributions receivable were net of an allowance for uncollectible pledges of \$51,443 and \$59,189, respectively.

<u>Donated Materials and Services</u> – Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at their date of donation. The Council reports the donations in the net assets without donor restrictions category, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported in the net assets with donor restrictions about how long those long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Council. Some members of the Council have donated significant amounts of time to the Council in furthering its programs and objectives. However, no amounts have been included in the financial statements for donated member or volunteer services since they did not meet the criteria for recognition.

<u>Advertising</u> – Advertising costs are expensed as incurred. Advertising expense totaled \$-0- and \$507 for the years ended December 31, 2020 and 2019, respectively.

<u>Custodial Accounts</u> – Custodial accounts represent amounts held by the Council as custodian for registration fees for member units, amounts on deposit for affiliated Scouting associations for their future use, and amounts on deposit by member units for purchases of uniforms and supplies.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expenses – The costs of providing the various programs and supporting services have been summarized on the statements of activities and changes in net assets on a functional basis. Most expenses can be directly allocated to one of the programs or supporting functions. Certain categories of expenses are attributed to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses in this category include occupancy, depreciation, office expenses, insurance, salaries and wages of support personnel, including the Scout executive's, accounting, information technology personnel, and payroll taxes. The basis of allocation of these expenses is the result of a time study of staff performed approximately every three years. The percentage of time allocated to each of the programs and the supporting functions is based on the average of the results of three separate studies and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the National Council), the payment of the charter fee to the National Council is not allocated as a functional expense. The financial statements report expenses by function in the statements of functional expenses.

Income Taxes – FLINT RIVER COUNCIL, INC. #95, BOY SCOUTS OF AMERICA is recognized by Internal Revenue Code Section 501(c)(3) as a nonprofit organization. Organizations under this status are exempt from federal and state income taxes. They are, however, required to maintain proper accounting records in order to maintain their status as a nonprofit organization. The Council is subject to federal income tax on any unrelated business taxable income. During 2020 and 2019, there was no unrelated business taxable income. The Council evaluates its uncertain tax positions, if any, on a continual basis as required by generally accepted accounting principles in the United States of America. As of December 31, 2020 and 2019, the Council does not believe it has taken any tax positions that would require the recording of any additional tax liability nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next twelve months. The Council's federal exempt income tax returns (Form 990) are subject to examination by the IRS, generally for 3 years after they are filed. As of the date of this report, the Council's 2020 return had not yet been filed.

<u>Fair Value Measurement</u> – The FASB established a framework for measuring fair value and disclosing fair value measurements to financial statement users. Fair value is the price that would be received to sell an asset or paid to transfer a liability (referred to as the "exit price") in an orderly transaction between market participants in the principal market, or if none exists, the most advantageous market, for specific assets or liabilities at the measurement dates. The fair value should be based on assumptions that market participants would use, including consideration of nonperformance risk.

In determining fair value, the Council uses various valuation approaches. The FASB established a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Council. Unobservable inputs are inputs that reflect the Council's assumptions about assumptions market participants would use in pricing the assets or liabilities developed based on the best information available in the circumstances.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The hierarchy is broken down into three levels based on the observability of inputs as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets to which the Council has access.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in inactive markets; inputs other than quoted market prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The availability of observable inputs can vary and is affected by a wide variety of factors, including, for example, the type of asset or liability, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by the Council in determining fair value is greatest for instruments categorized in Level 3.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement falls in its entirety is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

Fair value is a market-based measure considered from the perspective of a market participant rather than an organization-specific measure. Therefore, even when market assumptions are not readily available, the Council's own assumptions are set to reflect those that the Council believes market participants would use in pricing the asset or liability at the measurement date.

Paycheck Protection Program

During the year, the Council received proceeds under the Paycheck Protection Program ("PPP") administered by a Small Business Administration (SBA) approved partner. Established as part of the Coronavirus Aid, Relief and Economic Security Act ("Cares Act"), the PPP provides for forgivable loans to qualifying organizations as long as the organization maintains its payroll levels and uses the proceeds for eligible purposes, including payroll, benefits, rent, and utilities, over a "covered period" (8 or 24 weeks, not to extend beyond December 31, 2020). On November 2, 2020, the Council received forgiveness of 100% of its PPP loan. The Council initially recorded the loan as a refundable advance and recorded the forgiveness in accordance with guidance for conditional contributions. See Note 18.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Reclassifications</u> – Certain prior year amounts have been reclassified to conform to the current year presentation.

Accounting Pronouncements Adopted – In 2019, the Council adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers* (Topic 606), as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. Results for reporting the years ending December 31, 2020 and 2019 are presented under FASB ASC Topic 606. The ASU has been applied retrospectively to all periods presented, with no effect on net assets or previously issued financial statements.

During the year, the Council adopted the provisions of FASB ASU 2018-13, *Fair Value Measurement* (Topic 820) *Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement*. The amendments in this Update modify the disclosure requirements on fair value measurements in Topic 820, *Fair Value Measurement*. Adoption of this pronouncement had no effect on the Council's current or previously issued financial statements.

In 2019, the Council adopted the provisions of FASB ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (Topic 958). This accounting standard is meant to help not-for-profit entities evaluate whether transactions should be accounted for as contributions or as exchange transactions and, if the transaction is identified as a contribution, whether it is conditional or unconditional. ASU 2018-08 clarifies how an organization determines whether a resource provider is receiving commensurate value in return for a grant. If the resource provider does receive commensurate value from the grant recipient, the transaction is an exchange transaction and would follow the guidance under ASU 2014-09 (FASB ASC Topic 606). If no commensurate value is received by the grant maker, the transfer is a contribution. ASU 2018-08 stresses that the value received by the general public as a result of the grant. There was no material impact to the financial statements as a result of adoption. Accordingly, no adjustment to opening net assets was recorded.

In 2019, the Council adopted the provisions of FASB ASU 2016-18, *Statement of Cash Flows* (Topic 230). This ASU requires that a statement of cash flows explain the change during the period in the total cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in the ASU do not provide a definition of restricted cash or restricted cash equivalents. The Council has applied the provisions of ASU 2016-18 to retrospectively to all periods presented with no effect on net assets or previously issued financial statements.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Effective for the Council in 2019, FASB ASU 2016-01, *Financial Instruments – Overall Recognition and Measurement of Financial Assets and Financial Liabilities (Topic 825-10)* allows a nonprofit organization to choose, on an investment-by-investment basis, to report an equity investment without a readily determinable fair value, that does not qualify for the practical expedient fair value in accordance with FASB ASC 820-10-35-59, at its cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issue. The FASB ASU requires additional disclosures about those investments. Adoption of this accounting pronouncement had no effect on the Council's financial statements.

<u>Recently Issued Accounting Standards</u> – The following accounting pronouncements were recently issued by the FASB:

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. This ASU requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the consolidated statement of financial position upon the commencement of all leases except for short-term leases. Leases will be classified as either finance leases or operating leases, which are substantially similar to the classification criteria for distinguishing between capital leases and operating in existing lease accounting guidance. As a result, the effect of leases in the statements of activities and changes in net assets and the statements of cash flows will be substantially unchanged from the existing lease accounting guidance. In 2020, the FASB delayed the effective date for nonpublic entities to fiscal years beginning after December 15, 2021. Early adoption is permitted. The Council is currently evaluating the full effect that the adoption of this standard will have on the financial statements.

NOTE 2 LIQUIDITY AND AVAILABILITY OF FUNDS

The Council's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, are as follows:

	 2020		2019		
Cash – Operating Fund	\$ 295,036	\$	348,585		
Contributions Receivable – Operating Fund	30,253		68,222		
Accounts Receivable – Operating Fund Less Amounts Not Available for General Use	43,812		47,335		
Due to Donor Restrictions	 <u>(80,960</u>)		<u>(80,960</u>)		
Total Financial Assets Available to Meet General Expenditures within the Next 12 Months	\$ 288,141	\$	383,182		
		-			

The Council's endowment funds consist of donor-restricted endowments and a quasiendowment. Income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure.

NOTE 2 LIQUIDITY AND AVAILABILITY OF FUNDS (CONTINUED)

As part of the Council's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Council invests cash in excess of daily requirements in short-term investments. Additionally, the Council has a quasi-endowment of \$582,325 from the sale of the Bel-Tel property. Although the Council does not intend to spend from its quasi-endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its quasi-endowment could be made available if necessary.

NOTE 3 FUND BALANCE TRANSFERS

Certain cash transfers between funds were made during the year to properly report all funds on a basis consistent with executive board designations and the Council's accounting policies.

NOTE 4 UNCONDITIONAL PROMISES TO GIVE

The Council has an active pledge program to raise money for capital improvements and general support of the Scouts. These pledges are due as follows:

		2020		2019
Amounts Due in the Next 12 Months Amounts Due in More than 12 Months	\$	81,696 414,000	\$	127,411 414,000
Less Allowance for Uncollectible Pledges		(51,443)		<u>(59,189</u>)
Net Pledge Receivables	<u>\$</u>	444,253	<u>\$</u>	482,222

For the years ended December 31, 2020 and 2019, the Council determined that pledges receivable totaling \$4,000 and \$223,628, respectively, were uncollectible and were written off as bad debt expense.

Amounts due in the future have not been discounted to present value because the effect is insignificant.

NOTE 5 INVESTMENTS

The Council's investments consisted of the following at December 31, 2020 and December 31, 2019, respectively:

	2020	2019
Stocks, Bonds and Mutual Funds	\$ 1,893,861	\$-
Money Market Account	-	990,491
BSA Commingled Endowment Fund, LP	<u> </u>	67,882
Total Investment	<u>\$ 1,893,861</u>	<u>\$ 1,058,373</u>

NOTE 5 INVESTMENTS (CONTINUED)

Investments, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with various investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported on the financial statements. The following schedule summarizes the investment return in the statements of activities and changes in net assets for the years ended December 31, 2020 and 2019:

	2020			2019
Net Realized and Unrealized Gain	\$	281,942	\$	168,128
Interest and Dividend Income		25,454		16,748
TOTAL INVESTMENT INCOME	\$	307,396	\$	184,876

Investment expenses paid by the Council totaled \$12,291 and \$9,325 for the years ended December 31, 2020 and 2019, respectively.

The above investment income is classified in the 2020 and 2019 statements of activities and changes in net assets.

Income from interest and dividends on investments and realized and unrealized gains and losses on the sales of investments ("investment income, gains, and losses") are recorded initially in the Endowment Fund. Distributions of investment income and net realized gains from the Endowment Fund are recorded as income by the Operating and Capital funds in the period in which the distributions are made in accordance with the Council's spending policy (See Note 9).

NOTE 6 FAIR VALUE MEASUREMENT

As of December 31, 2020, the Council's investments consisted of investments in stock, bonds and mutual funds. The fair market value of these investments totaled \$1,893,861.

Description	_	Total	Act Fo	ted Prices In tive Markets or Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)	Un	ignificar observat Inputs (Level 3)	ole
Domestic Equities	\$	679,185	\$	679,185	\$	-	\$	5	-
Domestic Fixed									
Income		609,022		609,022		-			-
International Equities		289,345		289,345		-			-
Cash & Equivalents		196,554		196,554		-			-
Emerging Market									
Equities		85,520		85,520		-			-
International Fixed									
Income	_	34,235		34,235					-
TOTAL INVESTMENTS	\$	1.893.861	\$	1.893.861	\$	-	\$		-
	-		-		-		-		

NOTE 6 FAIR VALUE MEASUREMENT (CONTINUED)

As of December 31, 2019, the Council's investments consisted of its investment in the BSA Commingled Endowment Fund, LP (the BSA Fund) and a money market account. The investment in the BSA Fund was measured at Net Asset Value and was valued at \$67,882 and the investment in the money market account is measured as a Level 1 investment in the fair value hierarchy and is valued at \$990,491. The Council had no investments measured as Level 2 or Level 3 in the fair value hierarchy for the years ended December 31, 2020 and 2019.

The purpose of the BSA Fund is to serve as a high-quality, low-cost alternative for the BSA, BSA local councils, and qualified affiliates to invest their endowment funds. As such, the BSA Fund is a permanent fund, with safety and preservation of capital primary considerations. Accordingly, the BSA Fund's asset allocation is sufficiently diversified to maintain risk at a prudent level with a long-term target return sufficient to cover a 4.5 percent annual spending rate plus fund expenses plus an allowance for inflation, while preserving the buying power of the corpus. BSA Asset Management, LLC is the General Partner.

The partnership agreement provides that any partner may request a withdrawal of all or any portion of its capital account monthly. The partner must request a withdrawal 10 business days prior to the end of the month to receive the proceeds at the end of that month. Requests submitted less than 10 business days prior to month end are handled on a best efforts basis by the General Partner. In the event any partner properly requests or is deemed to have requested, during any year, withdrawals exceeding 99 percent of its capital account, in its sole discretion the General Partner may make such distribution up to 99 percent of the partner's capital account and retain the remainder for 45 days after the end of the calendar month in which the partner's request for withdrawal is effective in order to allow time to determine whether any adjustments to the capital accounts are necessary in light of available financial information. If, after completion of the annual audit, any distribution to or withdrawal by a partner is determined to be excessive, then the amount of such excess is to be reimbursed to the BSA Fund by the affected partner(s).

Investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient, which is a reasonable estimate of fair value, have not been classified in the fair value hierarchy.

NOTE 7 PROPERTY AND EQUIPMENT

Property and Equipment consists of the following:	2020	2019
Land	\$ 1,754,986	\$ 1,754,986
Building and Improvements	8,724,180	8,651,181
Furniture, Fixtures, and Equipment	701,873	679,771
Vehicles	222,136	235,299
Construction in Progress		110,527
SUBTOTAL	11,403,175	11,431,764
Less Accumulated Depreciation Thereon	(5,689,511)	(5,342,058)
NET PROPERTY AND EQUIPMENT	<u>\$ 5,713,664</u>	<u>\$ 6,089,706</u>

NOTE 7 PROPERTY AND EQUIPMENT (CONTINUED)

As of December 31, 2019, construction in progress consisted primarily of various projects located at the Gerald I. Lawhorn Scouting Base. These projects were completed during 2020. The costs are being funded through operating cash, investments, and donor contributions.

NOTE 8 LINE OF CREDIT

For the year ended December 31 ,2019, the Council maintained a line of credit with a financial institution that was subject to certain financial and nonfinancial covenants. The maximum borrowing capacity under the line of credit was \$100,000 with an interest rate of 5.50%. The line of credit was had a balance of \$-0- December 31, 2019. The line of credit matured in April 2020 and was not renewed. Total interest expense was \$-0- and \$3,724 for the years ended December 31, 2020 and 2019, respectively.

NOTE 9 ENDOWMENT FUND

The Council's endowment includes donor-restricted endowments. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Council is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Council's Board of Directors has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donorrestricted endowment funds, the Council considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Council has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Council considers the following factors in deciding to appropriate or accumulate donor-restricted endowment funds:

> The duration and preservation of the fund The purposes of the Council and the donor-restricted endowment fund General economic conditions The possible effect of inflation and deflation The expected total return from income and the appreciation of investments Other resources of the Council The investment policies of the Council.

NOTE 9 ENDOWMENT FUND (CONTINUED)

Funds contained in the Council's Endowment Fund are donor or board restricted. The donor restricted endowment funds available for distribution to the annual operating budget will be up to 5% of the Endowment Fund's average monthly market value from November 30, 2012 to June 30 preceding the budget year. In 2019, the Council participated with the National Endowment Fund, which is with the Boy Scouts of America. The Council adheres to the National Endowment Fund's investment strategy, which is one of moderate growth with minimal risk.

The Council's Endowment Fund consist of the following:

	2020	2019
Net Assets Without Donor Restrictions –		
Board Designated	\$ 582,325	\$ 582,325
Net Assets With Donor Restrictions	<u>1,311,536</u>	1,063,705
TOTAL ENDOWMENT FUNDS	<u>\$ 1,893,861</u>	<u>\$ 1,646,030</u>

The Council's Endowment Net Assets had the following activity for the years ended December, 31, 2020 and 2019:

	2020	2019	
Endowment Net Assets at Beginning of Year	<u>\$ 1,646,030</u>	<u>\$ 932,146</u>	
Investment Income:			
Investment Income	25,071	16,720	
Net Realized and Unrealized Gain	281,942	168,128	
Appropriation of Endowment Assets for			
Expenditures	<u>(49,059</u>)	(46,964)	
Net Investment Income	258,337	137,884	
Contributions	2,168	585,325	
Management Fees	(12,291)	(9,325)	
Endowment Net Assets at End of Year	<u>\$ 1,893,861</u>	<u>\$ 1,646,030</u>	

<u>Funds with Deficiencies</u> – From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or applicable state law requires the Council to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature are reported in net assets with donor restrictions. There were no such deficiencies as of December 31, 2020 and 2019. The Council has interpreted the SPMIFA and applicable state trust law to permit spending from underwater endowments in accordance with prudent measures required under law.

<u>Return Objectives and Risk Parameters</u> – To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTE 9 ENDOWMENT FUND (CONTINUED)

<u>Strategies Employed for Achieving Objectives</u> – To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

<u>Spending Policy and How the Investment Objectives Relate to Spending Policy</u> – The Council has a total return spending policy approved by the Board of Directors that allows the operating fund to receive and recognize investment earnings originating from the endowment funds. The Board of Directors approved spending policy was to distribute the unrestricted dividend, interest and realized gains. The Council distributed \$49,059 and \$46,964 for the years ended December 31, 2020 and 2019, respectively. This is consistent with the Council's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

NOTE 10 EMPLOYEE BENEFIT PLANS

The National Council has a qualified defined benefit pension plan ("the Plan") administered at the National Service Center that covers employees of the National Council and local councils, including this Council. The plan name is Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees and covers all employees who have completed one year of service and who have agreed to make contributions. Effective December 31, 2018, the plan was frozen to employees with less than 15 years of vesting service, and whose age plus vesting service equaled less than 60 as of December 31, 2018 (non-grandfathered employees). Employees with at least 15 years of vesting service and whose age plus vesting service equaled 60 or more as of December 31, 2018 (grandfathered employees) contribute 4.25 percent of compensation to the plan. The Council contributes 7.75 percent of eligible employees' compensation to the BSA retirement program. Pension expense (excluding the contributions made by employees) was approximately \$20,995 and \$15,579 in 2020 and 2019, respectively, and covered current service cost. The actuarial information for the plan as of February 1, 2020, indicates that it is in compliance with ERISA regulations regarding funding.

<u>BSA Match Savings Plan</u> – The Council participates in a defined contribution plan established by the National Council of the Boy Scouts of America. The plan name is the BSA Match Savings Plan, which covers substantially all of the employees of the Council. Participants in the BSA Match Savings Plan may elect to make voluntary before-tax contributions based on a percentage of their pay, subject to certain limitations set forth in the Internal Revenue Code of 1986, as amended. The Council matches employee contributions to the BSA Match Savings Plan up to 100 percent of contributions from each participant, limited to 6 percent of each employee's gross pay. The Council contributed \$28,712 and \$41,109 to the BSA Match Savings Plan in 2020 and 2019, respectively.

NOTE 10 EMPLOYEE BENEFIT PLANS (CONTINUED)

<u>Health Care Plan</u> – The Council's employees participate in a health care plan provided by the National Council. The Council pays a portion of the cost for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2020 and 2019, the Council remitted approximately \$87,000 and \$79,000, respectively, on behalf of its employees to the National Council related to the health care plan.

NOTE 11 CONTINGENCIES

<u>COVID-19 Pandemic</u> – The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. The United States and global markets experienced significant declines in value resulting from uncertainty caused by the pandemic. The Council is closely monitoring its investment portfolio and its liquidity and is actively working to minimize the impact of these declines. The extent of the impact of COVID-19 on the Council's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impact on the Council's donors, customers, employees, and vendors, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Council's financial position and changes in net assets and cash flows is uncertain and the accompanying financial statements include no adjustments relating to the effects of this pandemic.

<u>Litigation and Contingencies</u> – The Council has been made aware of personal injury claims being made against it. The Council will vigorously defend these actions. These claims are covered by the National Council Boy Scouts of America's general liability insurance program. At the present time management is unable to estimate a probable outcome of these matters and accordingly no provision for liabilities, if any, has been made in the accompanying financial statements. Changes in state law could result in additional claims being asserted against to Council.

The National Council has been named as a defendant in lawsuits alleging sexual abuse, including claims for compensatory and punitive damages. The Council is a separate nonprofit organization. The National Council has disclosed that in the event that its general liability insurance program or its reserves are insufficient to resolve such claims, it is their opinion that the total amount of payments to resolve current and future claims could have a significant impact on the financial position or results of operations of the National Council.

The National Council provides the Council with a charter, program materials and support for administration as well as sponsoring certain benefit plans for Council employees. Since 1978 the National Council has operated a general liability insurance program in which the Council participates. On February 18, 2020, the National Council filed for protection under chapter 11 of the United States Bankruptcy Code. The National Council continues to operate its business in the ordinary course and has received bankruptcy court approval to continue its relationship with the Councils including the benefit and insurance programs noted above. Neither the Council nor any other local council are parties to the bankruptcy proceeding. The National Council has sought to stay litigation against both the National Council and local councils and has proposed a plan of reorganization that would protect local councils from any

NOTE 11 CONTINGENCIES (CONTINUED)

further legal exposure for abuse claims arising prior to February 18, 2020 subject to a to be determined contribution from local councils. The ability of the National Council to confirm such a plan and the size of the potential contribution from the Council is unknown. Management of the Council is unable to assess the effect, if any, the resolution of these matters by the National Council may have on the Council's operations or its financial statements.

NOTE 12 REVENUES

Revenues classified as camping fees include sales of supplies generated through the Camp Trading Post.

Product sales were comprised of the following at December 31:

	2020	2019
Gross Product Sales	\$ 222,772	2 \$ 521,212
Direct Costs	(25,830) (93,086)
Commission Expense	(102,108	<u>(231,548</u>)
NET PRODUCT SALES	<u>\$ 94,834</u>	<u>\$ 196,578</u>

NOTE 13 COMPENSATED ABSENCES

Employees accrue annual and sick leave according to the schedule below:

	Years of Service	Leave Accrual
Annual Leave	Less than 5	12 Working Days
	5 to 10	15 Working Days
	Over 10	22 Working Days

Sick Leave Employees are limited to a prescribed amount of paid annual sick leave.

Annual leave is not carried over to subsequent periods. Annual leave accrued during the year will be paid upon termination. However, an employee must reimburse the Council for any unearned vacation used prior to termination. Compensated absences have not been accrued because the amount cannot be reasonably estimated.

NOTE 14 SCOUT SHOP

The National Council operates a Scout shop within the Council area. The National Council manages the Scout shop and pays the Council an 8 percent commission on gross sales up to \$750,000 and 13 percent on sales in excess of \$750,000. The commissions earned (before expenses) by the Council during 2020 and 2019 amounted to \$10,965 and \$23,807, which are included in other revenue in the statements of activities and changes in net assets.

NOTE 15 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes as of December 31:

Outlinet to Funda ditum for a Octobility Dumona	2020	2019	
Subject to Expenditure for a Specific Purpose:			
Operating Fund:			
Water Royalties/Tencate Maintenance	<u>\$ 80,960</u>	<u>\$ 80,960</u>	
Capital Fund:			
Water Royalties/Tencate Maintenance	30,772	26,953	
Timber	2,989	-	
20/20 Vision	-	37,502	
Roads-Camp Campsite Improvements	-	33,665 28,165	
Lawhorn Year Round	-	25,000	
Black Powder Range	-	9,584	
Erosion Control	-	1,611	
Total Capital Fund	33,761	162,480	
Total Purpose Restrictions	114,721	243,440	
Subject to the Passage of Time:			
Operating Fund:			
Georgia Power Foundation	7,500	7,500	
Friends of Scouting	1,825	36,440	
Individual Grant	-	35,000	
Other	-	4,850	
Total Passage of Time	9,325	83,790	
Endowment Fund:			
Subject to Endowment Spending Policy			
and Appropriation:	4 244 520	005 000	
General Use - Money Market and Other General Use - BSA Endowment Trust	1,311,536	995,823 67,882	
Total Subject to Endowment Spending		07,002	
Policy and Appropriation	1,311,536	1,063,705	
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	<u>\$ 1,435,582</u>	<u>\$ 1,390,935</u>	

NOTE 16 RELEASE OF NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were released from donor restriction by satisfying the restricted purposes for the following programs at December 31:

	2020		2019	
Purpose Restrictions:				
Operating Fund – Water Royalties/				
Tencate Maintenance	\$	-	\$	3,891
Capital Fund – Water Royalties/				
Tencate Maintenance		9,882		9,834
Capital Fund – 20/20 Vision		37,502		-
Capital Fund – Road-Camp		33,665		-
Capital Fund – Campsite Improvements		28,165		-
Capital Fund – Lawhorn Year Round		25,000		-
Capital Fund – Black Powder Range		9,584		-
Capital Fund – Erosion Control		1,611		-
Capital Fund – Other		-		1,100
Passage of Time:				
Operating Fund – Friends of Scouting		36,440		2,645
Operating Fund – Individual Grant		35,000		
Operating Fund – Other		4,850		-
Operating Fund – Nongovernment Grants		-		11,500
Subject to Endowment Spending Policy				
and Appropriation:				
Endowment Fund – BSA Endowment Trust		<u>12,291</u>		9,325
TOTAL RELEASE OF NET ASSETS				
WITH DONOR RESTRICTIONS	<u>\$2</u>	<u>33,990</u>	<u>\$</u>	<u>38,295</u>

NOTE 17 RELATED PARTY TRANSACTIONS

The Council purchases supplies and program materials from the National Council. The Council also incurs expenses from the National Council related to certain administrative services. Total expenses to the National Council were \$42,768 and \$70,885 for the years ended December 31, 2020 and 2019, respectively. The accounts payable balance includes payables to the National Council of \$832 and \$927 as of December 31, 2020 and 2019, respectively.

NOTE 18 PAYCHECK PROTECTION PROGRAM

In April 2020, the Council was granted and received a \$177,600 loan under the Paycheck Protection Program ("PPP") administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal government. The Council initially recorded the loan as a refundable advance and subsequently recognized the grant revenue in accordance with guidance for conditional contributions; that is, once the measurable performance or other barrier and right of return of the PPP loan no longer existed. In November 2020, the Council received notice from the SBA that the PPP loan was forgiven. The Council has recognized \$177,600 as grant revenue for the year ended December 31, 2020, which represents 100% of the loan proceeds.

NOTE 19 SUBSEQUENT EVENTS

The Council has evaluated all subsequent events through June 24, 2021, the date the financial statements were issued.

On March 11, 2020, the World Health Organization (WHO) declared the coronavirus (COVID-19) outbreak as a pandemic. Certain industries have been significantly impacted by the pandemic. Several stimulus packages have been signed into law in the United States providing economic relief to businesses and individuals. As of the year ended December 31, 2020, the Council's revenues were down approximately 36% compared to the prior year as a result of the impact of COVID-19 on the Company's business.

In January of 2021, the Company applied for and received a second draw under the Paycheck Protection Program totaling \$176,300. In June 2021, the Council received notice from the SBA that the second draw under this program was forgiven.